

Independent Physicians Association



XiMED is moving ahead with the operation of its first "at-risk" IPA. The XiMED IPA will focus initially on Senior Medicare Advantage plans. We are collaborating with Mercy Physicians Medical Group to take advantage of their history, expertise and experience in the Medicare at-risk business, as well as their relationship

with North American Medical Management (NAMM) MSO. The multi-specialty IPA will accept Senior risk contracting with the following health plans: Aetna, Anthem, Health Net, Humana, and SCAN. The IPA currently has signed up 114 physician members, and will function as a clinically integrated model of care using established clinical protocols selected for use by providers that reflect local practice patterns and experience. NAMM will provide the administrative support to the IPA including: contracting, claims processing, and providing utilization data. Protocols, quality measures and clinical process will be implemented to cover areas such as Credentialing, Peer Review, Disease Registries, Preventive Care, EMR, and Medical Home Care. The IPA will be fully operational as of January 1, 2013.

XiMED MDtoday Urgent Care Center

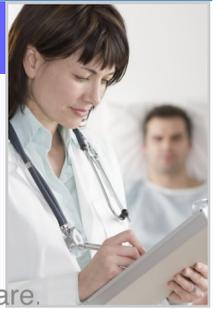


The new XiMED sponsored MDtoday Urgent Care Center is officially open for business, and is located at 10605 Scripps Poway Parkway in the Scripps Ranch Marketplace. The new location will be the first of what hopefully will be the start of additional XiMED sponsored Urgent Care locations. MDtoday is a full service operation, with hours from 8am-8pm, 7 days a week, and staffed with full-time physicians. In today's economy, Urgent Care Centers provide a more economical venue for providing care. They are able to treat a wide variety of urgent needs that are not serious enough for emergency room care. They also provide access to care on nights and weekends when patients usually don't have access to a primary care office. MDtoday is currently creating a roster of Specialty physicians who are accepting referrals, and Primary Care physicians who are accepting new patients. With health insurance exchanges coming in 2014, and costs comparable to an office visit and shorter waiting times, insurers are investing in urgent care centers to fill the rising demand for affordable medical care. The new Urgent Care center in Scripps Ranch is a step in that direction and will provide an excellent referral mechanism for XiMED physicians, and it extends the XiMED brand beyond the La Jolla campus. Please visit www.mdtodayurgentcare.com, or call 858-626-0554.

XiMED Updates - October 2012



Exceptional doctors. Individual care.



Electronic Medical Records



The deadline for obtaining an electronic medical record system is right around the corner. Physicians will be penalized starting December 2012 if they do not have an EMR system certified for meaningful use. XiMED has developed a collaborative relationship with Practice Fusion in order to deliver EMR to

XiMED Physicians. Practice Fusion has been certified as a meaningful use EMR, which will allow providers to receive up to \$18,000 first year government funding. Practice Fusion is a cloud based program that is absolutely **FREE** and easy to learn! Several XiMED physician offices are about to go live with Practice Fusion. Practice Fusion has agreed to give XiMED members dedicated IT staff support. XiMED entities that will be connected will be the IPA, Medical Group, Urgent Care, and Hospitalists. IT staff will be available to assist with office implementation and support. Please call the XiMED administrative offices to see how you can connect.

Medical Malpractice

The XiMED/TDC Medical Malpractice Program is entering its fourth year with over 200 members and all deductible reserves in place. 2010 was a successful first start for the program with more physicians joining than anticipated, and 2011-12 have proved to be very successful with ever increasing members. The increasing program enrollment allowed us to increase cash reserves early with additional funding flowing into trust reserves. The discount range is from \$1500-\$4500 for participating physicians. We are accepting applications all the time. If you are not a member, let us give you a rate quote!



XiMED PEO

XiMED is continuing to make progress with a new health insurance member benefit. The aim of XiMED's first Professional Employer Organization (PEO) will be to reduce the cost of your medical health benefits. Expectations are focused on a January 1, 2013 implementation. We are currently in the process of negotiating with multiple health insurance companies with hopes of reaching a favorable quote very soon. We are very excited to be able to offer this service to our members, their employees, and their families, as rising health care premiums impact everyone. Once we have completed the final negotiations with our provider of choice, we will announce the official open enrollment period!